



FOR IMMEDIATE RELEASE

## Company Wins Approval as a Supplier to Local Prime Government Contractor

Durham, Connecticut – August 2012 – Technical Manufacturing Corporation, a leading supplier of contract electronics manufacturing services to the aerospace and defense industry, announced this month that the company has been identified, evaluated and approved as a supplier to a local prime government contractor (the contractor's name cannot be disclosed due to confidentiality agreements). Approval of the company was the culmination of a several month exercise by a team from the customer charged with the goal of identifying a regional northeast contract electronics manufacturer for a long-term relationship in order to serve as an extension of the customer's research & development and production departments.

Technical Manufacturing Corporation was one of over 150 contract electronics manufacturers in the New England area that were initially selected by a team from this customer as a potential pool of qualified candidates. Based on several selection criteria which included industry recommendations, website presence, financials and personal experience, this pool of 150 candidates was reduced down to just 18 companies who then received supplier evaluation surveys. The 18 companies were down-selected to 10 based upon a survey grade calculated from the survey result. These 10 companies then received quotation packages. Graded on the results of the quotation package, the pool of 10 companies was reduced down to 6, all of whom then received an on-site visit by a team consisting of Engineering, Purchasing and Quality Control representatives from several customer sites around the country. This on-site visit along with the supporting survey and quotation grades resulted in the approval of Technical Manufacturing Corporation as one of two selected and approved as a contract electronics manufacturer for the customer and to receive a purchase order for a new defense-related project.

"Approval of the company as a contract electronics manufacturer to this prime government contractor is a validation of the focus, dedication and professionalism that all of our employees embody every day to ensure our continued success and by extension the success of our customers. It is evidence in itself that we are fully committed to the support of the aerospace and defense community by providing only the highest level of service possible to the industry", said Mr. David Bonito, Sales and Marketing Manager for Technical Manufacturing Corporation. "We look forward to the challenge of servicing the stringent and exacting contract electronics manufacturing requirements of this new customer and other aerospace and defense customers as we continue to grow in the industry", he said.

### About Technical Manufacturing Corporation

Technical Manufacturing Corporation is a Connecticut-based contract electronics manufacturing company that has been successfully providing electronics manufacturing services to companies worldwide since 1985. We build a wide variety of electronic and electromechanical products for our customers, which are used in many different commercial and military applications across all industries including the medical, computer, automotive, aerospace, test & measurement and telecommunications industries. For more information, please visit us on the internet at [www.techmfgcorp.com](http://www.techmfgcorp.com) or contact David Bonito, Sales & Marketing Manager by email at [dbonito@techmfgcorp.com](mailto:dbonito@techmfgcorp.com) or by phone toll-free at (888) TECH MFG.

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